Smart Grids: Distributor's key role

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Enel's global presence[1]

Italy
- 1° in generation (27%)
- 1° in distribution (85%)
- Capacity: 36.8 GW (of which 3.1 GW)
- 30,7 M customers power-gas
- Upstream gas activities

Romania
- 2° in distribution (36%)
- Capacity: 0.5 GW
- 2,7 M customers

Slovakia
- 1° in generation (82%)
- Capacity: 4,9 GW

USA and Canada
- Capacity: 2.1 GW

Central America
- Capacity: 0.8 GW

Colombia
- 1° in generation[2] (21%)
- 1° in distribution[2] (22%)
- Capacity: 3.0 GW
- 2.8 M customers

Iberia
- 1° in generation (24%)
- 1° in distribution (42%)
- Capacity: 23.5 GW (of which 1.8 GW)
- 12.5 M customers power+gas

Russia
- Presence in generation (5%)
- Capacity: 9.1 GW
- Presence in retail

Rest of Europe
- Presence in generation
- 0.7 GW (of which 0.3 GW)
- Presence in retail

Indonesia
- Trading activities

Peru
- 1° in generation (22%)
- 2° in distribution (31%)
- Capacity: 1.9 GW
- 1.3 M customers

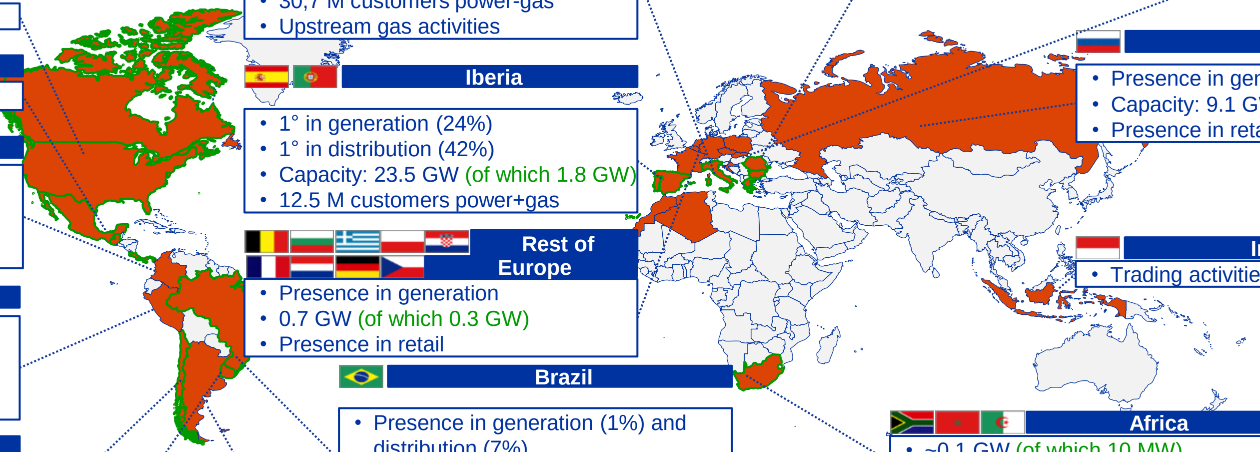
Brazil
- Presence in generation (1%) and distribution (7%)
- Capacity: 1.3 GW (of which 0.4 GW)
- 6.4 M customers

Africa
- ~0.1 GW (of which 10 MW)
- Upstream gas activities

Chile
- 1° in generation (27%)
- 1° in distribution (33%)
- Capacity: 6.8 GW (of which 0.5 GW)
- 1.7 M customers

Argentina
- 1° in generation[2] (11%)
- 2° in distribution (17%)
- Capacity: 4.4 GW
- 2.5 M customers

Uruguay
- Capacity under construction



Enel presence
Enel Green Power presence
#° Market position
% Market share
GW Enel Green Power Capacity

1. As of 31st December 2014
2. Among private operators

Global diversified player in more than 30 countries

Operational data[1]

Key indicators

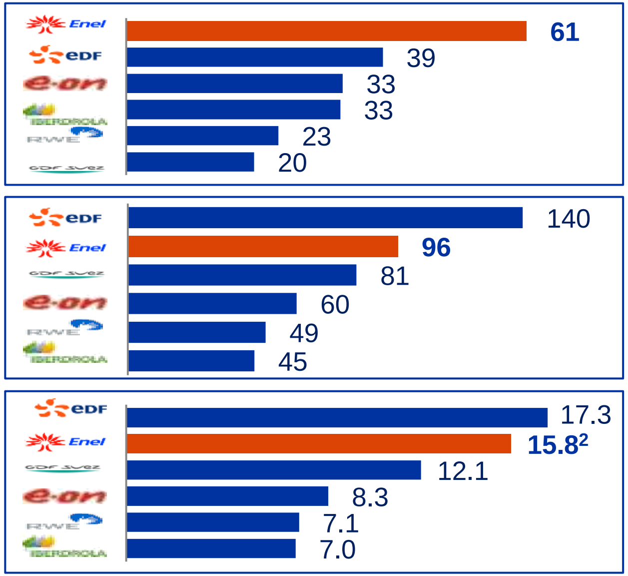
Infrastructure & Networks	61 mn end users 37 mn smart meters
Retail	56 mn power customers 5 mn gas customers
Renewables	9.6 GW of installed capacity
Conventional generation	86 GW of installed capacity

Enel and European peers

Customers [mn]

Installed capacity [GW]

EBITDA [€bn]



Leadership along the various segments of the value chain

1. Data as of 31st of December 2014
2. Including non recurring items

Innovation at Enel

Conventional generation

Improvement of **operational and environmental performance**, **reducing emissions**

Renewable energies

Improvement of performance of **all the available technologies**, integration of **storage** and research in **new technologies**

Infrastructures and networks

Continuous development of **smart grids** to manage distributed generation, **electric mobility** and increase the **electric system reliability**

New products and services and e-mobility

Development of new business models, to **increase people's quality of life and to propose innovative solutions for companies**, through the launch of **new products and services mainly electricity based**

Innovation as a basis for growth and consolidation of our leadership

Infrastructure and Networks Italy
2014

The Company

- Headcount 16.890
- Blue Collars 6.972

Business Size

- Customers 31,6 Million
- DG Connected 592.000
- Market share - Customers 85%

The Network

- 1.130.000 km lines: MV 350.000 km; LV 780.000 km
- 2.100 HV/MV substation, 100% all remote controlled
- 430.000 MV/LV substation, 30% remote controlled

Second largest DSO in the world

Scenario
Italy

Growth of **Distributed Generation from Renewables**
Energy Efficiency Target even more constraining

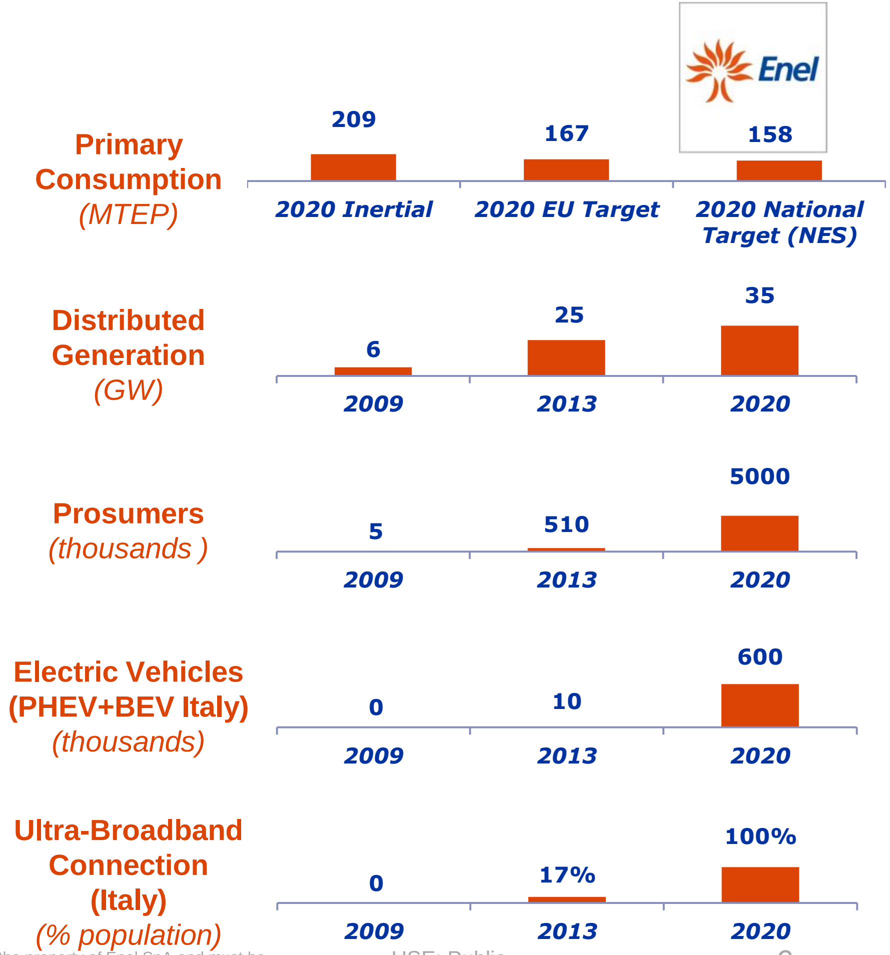
Focusing on **electricity carrier**
Infrastructure convergence
New Services for retailers and final customers

Need to invest on network to ensure security of supply in a even more complex scenario

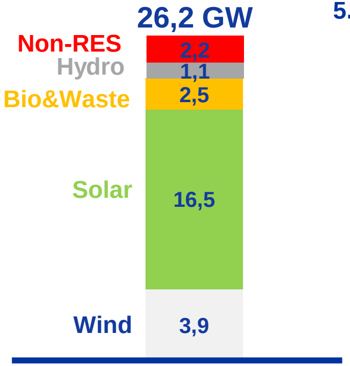
Bidirectional communication with customers becoming even more “**prosumers**”

New technologies for energy storage and electro mobility

Increase of **broadband connectivity**



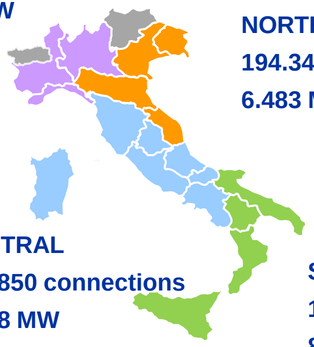
Integration of Renewables
2014 – Connections and Power



DGS as 2014

NORTH-WEST
137.865 connections
5.551 MW

NORTH-EAST
194.341 connections
6.483 MW



CENTRAL
149.850 connections
6.178 MW

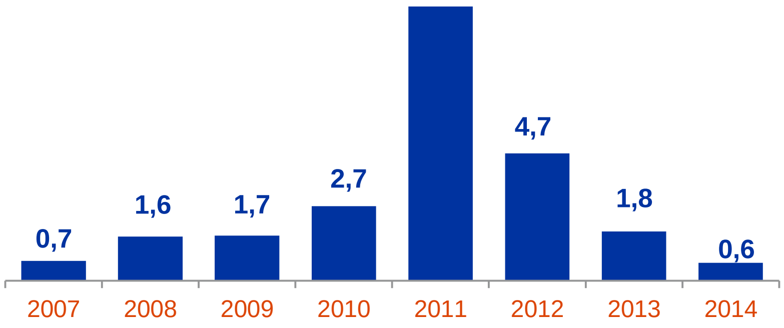
SOUTH
109.911 connections
8.028 MW

ITALY

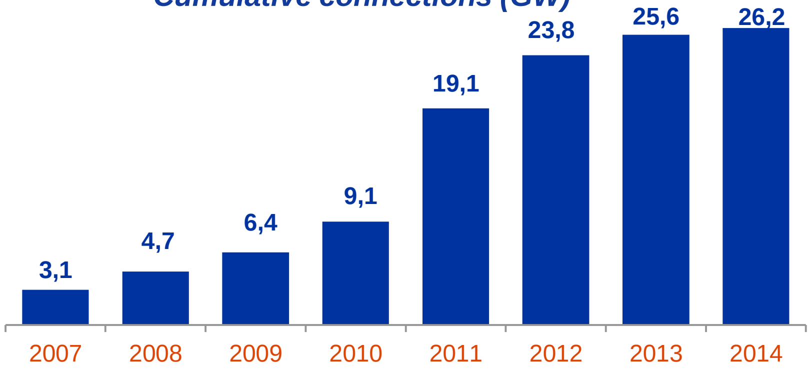
591.967 connections

26.240 MW

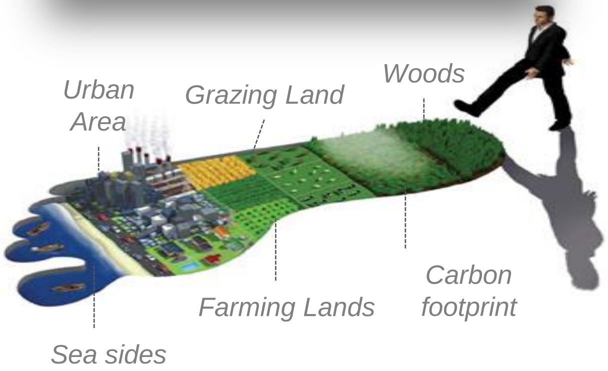
Connections per year (GW)



Cumulative connections (GW)



Anthropization



- Cities averagely consume from 60% to 80% of the energy in the world
- They are responsible for the largest amount of Green-House Gas emissions
- At 2050, it is estimated that 65% of the people will live in cities

Cities represent a high potential for energy efficiency actions

Cities as opportunities

Smart Grid and Smart City
Vision

New strategic role of the Infrastructure

Enel Distribuzione - Smart Energy Partner

- 100 secondary substations, 75 MW power demand
- Innovative automatic control system and fault detector
- 270 kW Storage integrated with RES
- EV infrastructure with 100 Pole Charging Station
- Energy Management System
- Operative Center for the control of all electrical parameters

Smart Grid at the forefront

High Quality of Service for Expo

Enel’s Pavillon